

PREREQUISITES: NIL

WHAT WILL YOU LEARN?

Understanding of marketing principles used to market and sell a product.

Develop creative, innovative and or practical solutions.

Understand and develop, skills and characteristics to run a small business.

Transferable Skills

- Listening, understanding and respectfully sharing thoughts and ideas.
- Working effectively with all class members and the community, and includes giving and receiving
- Constructive feedback.
- Identifying opportunities not obvious to others and marketing and selling a product or service.

Assessment	
Stage I	Business Skills (40%); Business Model (30%); Business Plan and Pitch (30%) Practical Exploration (40%); Connections (30%); Personal Venture (30%)
Stage II	Business Skills 40%; Business Model 30%; Business Plan and Pitch (external) 30%



VOCATIONAL PATHWAYS

- Certificate III Diploma in Business
- Diploma of Design and Technology Innovation
- Certificate IV in Marketing and Communication



TERTIARY PATHWAYS

- Bachelor of Finance and Business
- Bachelor of Business Management
- Bachelor of Marketing



CAREERS

- Marketing Officer
- Entrepreneur
- Product Manager
- Business Manager
- Business Owner









